


SOFT SKILLS COURSE SCHEDULE

ACHIEVE PERSONAL MASTERY									
Course Name	Duration	Price excl. VAT	May	Jun	Jul	Aug	Sep	Oct	
Emotional Intelligence: From awareness to action	2 days	R 3 250,00	20		16		On-Demand	On-Demand	
Self-leadership: Cultivate discipline and achieve your goals	2 days	R 3 250,00	22	18,20	18		On-Demand	On-Demand	
Resilience and Stress Management: From pressure to performance	1 day	R 2 075,00	24		22		On-Demand	On-Demand	
IMPROVE PERFORMANCE									
Course Name	Duration	Price excl. VAT	May	Jun	Jul	Aug	Sep	Oct	
Time management and Productivity: Strategies for sustained performance	1 day	R 2 075,00	27		23		9	On-Demand	
Teamwork and Collaboration: Master the art of teamwork for impactful results	1 day	R 2 075,00	28		24		10	On-Demand	
Creativity and Innovation: Enable creative potential for breakthrough ideas	1 day	R 2 075,00	29		25		On-Demand	On-Demand	
Problem Solving and Decision Making: Think critically, act decisively	2 days	R 3 250,00	30		29		On-Demand	On-Demand	
IMPROVE COMMUNICATION									
Course Name	Duration	Price excl. VAT	May	Jun	Jul	Aug	Sep	Oct	
Conversations that count: Strategies for meaningful and effective communication	1 day	R 2 075,00		3	26		On-Demand	On-Demand	
Effective business writing skills: Crafting written communications that drive results	1 day	R 2 075,00		4	31		On-Demand	On-Demand	
Effective presentation skills: Design and deliver memorable presentations	2 days	R 3 250,00		5		1	On-Demand	On-Demand	
Assertiveness and conflict management: From tension to understanding	1 day	R 2 075,00		7		5	On-Demand	On-Demand	
DELIGHT CUSTOMERS									
Course Name	Duration	Price excl. VAT	May	Jun	Jul	Aug	Sep	Oct	
Sales essentials: Fundamental sales techniques for consistent performance	1 day	R 2 075,00		10			On-Demand	On-Demand	
Selling over the phone: Effective phone sales techniques for the modern market	1 day	R 2 075,00		11					
Influence and persuasion: A guide to influencing thoughts and actions	1 day	R 2 075,00		12			On-Demand	On-Demand	
Customer service essentials: Create value in every customer interaction	1 day	R 2 075,00		13			On-Demand	On-Demand	
ACHIEVE PERSONAL LEADERSHIP MASTERY									
Course Name	Duration	Price excl. VAT	May	Jun	Jul	Aug	Sep	Oct	
Executive Presence and Influence: Drive impact, be influential, build trust	1 day	R 2 500,00		17		13	On-Demand	On-Demand	
Self-leadership: Harness personal mastery for leadership excellence	2 days	R 3 750,00		20		14	On-Demand	On-Demand	
Strategic Thinking and Visionary Leadership: Inspire progress through clarity and insight	1 day	R 2 500,00		20		16	On-Demand	On-Demand	
Emotional Intelligence for Leaders: Influence with empathy	2 days	R 3 750,00		24		19	On-Demand	On-Demand	

IMPROVE PERFORMANCE									
Course Name	Duration	Price excl. VAT	May	Jun	Jul	Aug	Sep	Oct	
The Roadmap to Results - KPIs and OKRs: How to measure and manage performance	1 day	R 2 500,00		26		21	On-Demand	On-Demand	
Performance Management: Manage, motivate and maximize team potential	1 day	R 2 500,00		27		22	On-Demand	On-Demand	
Coaching and Mentoring: Guide individuals to unlock their true potential	2 days	R 3 750,00	27			22	On-Demand	On-Demand	
Leading without borders: Empower remote teams for success	1 day	R 2 500,00	2	28		26	On-Demand	On-Demand	
IMPROVE COMMUNICATION									
Course Name	Duration	Price excl. VAT	May	Jun	Jul	Aug	Sep	Oct	
Communication Skills for Leaders: Communicate with clarity, accuracy and impact	2 days	R 3 750,00	6		1	27	On-Demand	On-Demand	
Critical Conversations and Conflict Resolution: Master the art of difficult dialogues	1 day	R 2 500,00	8		3	29	On-Demand	On-Demand	
Advanced Negotiation Skills: Tactical approaches to challenging negotiations	2 days	R 3 750,00	9		4		On-Demand	On-Demand	
Advanced Presentation Skills: Master presentations for leadership and influence	2 days	R 3 750,00	13		8		On-Demand	On-Demand	
SPECIALISED SKILLS									
Course Name	Duration	Price excl. VAT	May	Jun	Jul	Aug	Sep	Oct	
Change Management: Management practices for adapting and thriving	1 day	R 2 500,00	15		11		On-Demand	On-Demand	
Resilience and leading in a crisis: Strategies for leaders to thrive and inspire	1 day	R 2 500,00	16		12		On-Demand	On-Demand	
Leading for inclusivity: Strategies for building an inclusive and diverse workforce	1 day	R 2 500,00	17		15		On-Demand	On-Demand	
TRAINING DELIVERY OPTIONS									
Corporate Training Centres Johannesburg , Melrose Arch - 087 941 5764 Cape Town , Foreshore - 087 941 5764 Durban , Broadlands - 087 941 5764 sales@impactful.co.za www.impactful.co.za			Virtual Instructor Led Training (VILT) Closed Group Training Customised Training			 IMPACTFUL Powered by LRMG			