

SOFT SKILLS COURSE SCHEDULE

ACHIEVE PERSONAL MASTERY									
Course Name	Duration	Price excl. VAT	Mar	Apr	May	Jun	Jul	Aug	
Emotional Intelligence: From awareness to action	2 days	R 3,250.00	18		20		16		
Self-leadership: Cultivate discipline and achieve your goals	2 days	R 3,250.00	20		22		18		
Resilience and Stress Management: From pressure to performance	1 day	R 2,075.00	25		24		22		
IMPROVE PERFORMANCE									
Course Name	Duration	Price excl. VAT	Mar	Apr	May	Jun	Jul	Aug	
Time management and Productivity: Strategies for sustained performance	1 day	R 2,075.00	26		27		23		
Teamwork and Collaboration: Master the art of teamwork for impactful results	1 day	R 2,075.00	27		28		24		
Creativity and Innovation: Enable creative potential for breakthrough ideas	1 day	R 2,075.00	28		29		25		
Problem Solving and Decision Making: Think critically, act decisively	2 days	R 3,250.00		2	30		29		
IMPROVE COMMUNICATION									
Course Name	Duration	Price excl. VAT	Mar	Apr	May	Jun	Jul	Aug	
Conversations that count: Strategies for meaningful and effective communication	1 day	R 2,075.00		4		3	26		
Effective business writing skills: Crafting written communications that drive results	1 day	R 2,075.00		5		4	31		
Effective presentation skills: Design and deliver memorable presentations	2 days	R 3,250.00		8		5		1	
Assertiveness and conflict management: From tension to understanding	1 day	R 2,075.00		10		7		5	
DELIGHT CUSTOMERS									
Course Name	Duration	Price excl. VAT	Mar	Apr	May	Jun	Jul	Aug	
Sales essentials: Fundamental sales techniques for consistent performance	1 day	R 2,075.00		11		10		6	
Selling over the phone: Effective phone sales techniques for the modern market	1 day	R 2,075.00		12		11		7	
Influence and persuasion: A guide to influencing thoughts and actions	1 day	R 2,075.00		15		12		8	
Customer service essentials: Create value in every customer interaction	1 day	R 2,075.00		16		13		12	
ACHIEVE PERSONAL LEADERSHIP MASTERY									
Course Name	Duration	Price excl. VAT	Mar	Apr	May	Jun	Jul	Aug	
Executive Presence and Influence: Drive impact, be influential, build trust	1 day	R 2,500.00		17		17		13	
Self-leadership: Harness personal mastery for leadership excellence	2 days	R 3,750.00		18		18		14	
Strategic Thinking and Visionary Leadership: Inspire progress through clarity and insight	1 day	R 2,500.00		22		20		16	
Emotional Intelligence for Leaders: Influence with empathy	2 days	R 3,750.00		23		24		19	
IMPROVE PERFORMANCE									
Course Name	Duration	Price excl. VAT	Mar	Apr	May	Jun	Jul	Aug	
The Roadmap to Results - KPIs and OKRs: How to measure and manage performance	1 day	R 2,500.00		25		26		21	
Performance Management: Manage, motivate and maximise team potential	1 day	R 2,500.00		26		27		22	

Coaching and Mentoring: Guide individuals to unlock their true potential	2 days	R	3,750.00		29				23
Leading without borders: Empower remote teams for success	1 day	R	2,500.00	1		2	28		26

IMPROVE COMMUNICATION

Course Name	Duration	Price excl. VAT	Mar	Apr	May	Jun	Jul	Aug
Communication Skills for Leaders: Communicate with clarity, accuracy and impact	2 days	R 3,750.00	4		6		1	27
Critical Conversations and Conflict Resolution: Master the art of difficult dialogues	1 day	R 2,500.00	5		8		3	29
Advanced Negotiation Skills: Tactical approaches to challenging negotiations	2 days	R 3,750.00	7		9		4	
Advanced Presentation Skills: Master presentations for leadership and influence	2 days	R 3,750.00	11		13		8	

SPECIALISED SKILLS

Course Name	Duration	Price excl. VAT	Mar	Apr	May	Jun	Jul	Aug
Change Management: Management practices for adapting and thriving	1 day	R 2,500.00	13		15		11	
Resilience and leading in a crisis: Strategies for leaders to thrive and inspire	1 day	R 2,500.00	14		16		12	
Leading for inclusivity: Strategies for building an inclusive and diverse workforce	1 day	R 2,500.00	15		17		15	

TRAINING DELIVERY OPTIONS

Corporate Training Centres
Johannesburg, Melrose Arch - 087 941 5764
Cape Town, Foreshore - 087 941 5764
Durban, Broadlands - 087 941 5764
sales@impactful.co.za
www.impactful.co.za

Virtual Instructor Led Training (VILT)
Closed Group Training
Customised Training

